

November 9, 2016

To Whom it May Concern

Subj: Trimble Distribution – State of Mississippi

Trimble is the sole manufacturer of Trimble PIVOT software and NetR9 GNSS receiver hardware. Navigation Electronics, Inc. is the only authorized Trimble Advanced Positioning distributor in the State of Mississippi. Trimble manages distribution of systems through contractual agreements with distribution partners covering specific geographic territories. Authorized distributors are responsible for sales, inventory management, support and service of contracted product lines.

There are no other authorized Trimble Advanced Positioning distributors with coverage of the State of Mississippi.

Trimble Advanced Positioning distributors are strategically located throughout the United States and globally with each managing designated territories. Trimble Advanced Positioning manages all design, engineering, manufacture, sales and distribution support of Trimble PIVOT software and Trimble NetR9 hardware. As a system, the hardware and software is tightly coupled in design and operation. Substitution of any system components is untested and may result in degraded performance.

Please do not hesitate to contact me if there are any questions.

Best Regards,



Tom Mackie
Americas Sales Manager
Trimble Advanced Positioning
401-965-8730
Tom_mackie@trimble.com